

FINANCIAL SERVICES

The Associate of Science and the Bachelor of Science degrees in Financial Services prepare students for careers in investments, insurance, banking and corporate finance. The general core curriculum is complemented by specialized courses in personal financial planning, consumer lending, trust operations, international finance, life and health insurance, property and casualty insurance, business finance, and investment management. Graduates can find positions in a variety of settings: nonprofit organizations, large corporations, consulting and accounting firms; government agencies; insurance companies, banks, colleges and universities; and self-employment.

The skills and knowledge gained through study in Financial Services insures that graduates are competent in a variety of fields. Courses are designed to emphasize practical applications. The Associate of Science degree is offered statewide, while the Bachelor of Science degree is offered on location at any of UMA's three campuses.

Transferable Skills & Competencies

A working knowledge of computers, spreadsheets, small business practices and accounting principles have contributed to the success of Business program graduates in such fields as marketing, management, tax accounting, and auditing. Some examples of skills and career opportunities for the business student follow:

Technical

- Analyzing financial information
- Using the web to analyze equities, bonds & derivatives
- Using financial software
- Balancing daily receipts
- Designing spreadsheets
- Preparing annual budget

Business

- Helping clients establish financial goals
- Conducting economic analysis
- Conducting company and industry analysis
- Understanding banking regulations and consumer lending
- Planning and developing budgets

Organization

- Maintaining necessary paperwork for investments
- Compiling and analyzing financial data
- Paying attention to accuracy & detail
- Understanding spreadsheet function
- Maintaining accurate records
- Tracking transactions

Communication

- Planning and hosting seminars
- Preparing financial reports
- Preparing bank documents
- Counseling on financial issues
- Explaining financial procedures to clients
- Working as part of a team



The University of Maine at Augusta

with campus locations in Augusta and Bangor,
teaching to over 100 centers and sites statewide.

Careers

The selected list that follows offers a glimpse of the exciting career possibilities for UMA Financial Services graduates. For some occupations listed below, additional related training may be required.

Financial Institutions

Loan Officer/Counselor*
Bank Officer
Mortgage Loan Underwriter
Consumer Credit Manager
Financial Planner*
Foreign Exchange Dealer

Investments

Stockbroker*
Securities Sales
Financial Planner*
Cost Estimator*
Securities Analyst*
Portfolio Manager
Securities Trader

Insurance Industry

Insurance Examiner
Insurance Adjuster
Insurance Underwriter*
Cost Estimator*
Insurance Consultant

General

Trust Officer*
Marketing Research Analyst*
Budget Analyst*
Financial Manager*
Accountant*
Mortgage Broker*
Risk and Insurance Manager*
Pension Consultant*

* Baccalaureate or graduate level study is generally required for these occupations.

For More Information

College of Mathematics & Professional Studies

621-3288 or 1-877-UMA-1234, ext. 3288

Academic & Career Advising Center

Augusta:
621-3149 or 1-877-UMA-1234, ext. 3149
Bangor: 1-207-262-7808

Program Coordinator: Brenda McAleer

621-3483 or 1-877-UMA-1234, ext. 3483

Admissions & Records Office

Augusta:
621-3140 or 1-877-UMA-1234, ext. 3140
Bangor: 1-207-262-7800, Option 3

TTY # 1-800-316-3600

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