

# SMCC Transfer Guide to UMA Bachelor of Science, BUSINESS ADMINISTRATION – MANAGEMENT MAJOR

University of Maine at Augusta - College of Professional Studies

This sheet is intended to be informational only.

2010-2011 Catalog

## DEGREE REQUIREMENTS:

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| <ul style="list-style-type: none"> <li><input type="checkbox"/> Minimum 121 Total Credit Hours</li> <li><input type="checkbox"/> Writing Intensive Course</li> <li><input type="checkbox"/> Minimum Cumulative GPA of 2.00</li> </ul> | <ul style="list-style-type: none"> <li><input type="checkbox"/> 30 credit hours of Residency Courses</li> <li><input type="checkbox"/> 9 credits of Upper-level Residency courses in the Major</li> <li><input type="checkbox"/> Minimum GPA in the Major of 2.00</li> </ul> |
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<i>UMA's BSBA Management Degree Requirements</i>	<i>SMCC equivalent courses</i>
<b>PROGRAM MAJOR REQUIREMENTS:</b>	
<input type="checkbox"/> ECO 201 Principles of Economics I (Macroeconomics) (3)	ECON 125 Macroeconomics
<input type="checkbox"/> ECO 202 Principles of Economics II (Microeconomics) (3)	ECON 120 Microeconomics
<input type="checkbox"/> BUA 101 Financial Accounting for Decision Making (3)	ACCT 105 Financial Accounting
<input type="checkbox"/> BUA 211 Accounting for Management Decisions (3)	ACCT 155 Managerial Accounting
<input type="checkbox"/> BUA 223 Principles of Management (3)	MGMT 110 Principles of Management and Leadership
<input type="checkbox"/> BUA 230 Business Law (3)	BUSN 260 Business Law
<input type="checkbox"/> BUA 251 Business Finance (3)	
<input type="checkbox"/> BUA 263 Marketing (3)	MKTG 200 Marketing
<input type="checkbox"/> BUA 270 Management Information Systems (3)	
<input type="checkbox"/> BUA 355 Introduction to Operations Research (3)	
<input type="checkbox"/> BUA/POS 361 Human Resource Management (3)	BUSN 255 Human Resource Management
<input type="checkbox"/> BUA/POS 362 Labor-Management Relations (3)	
<input type="checkbox"/> BUA/POS 365 Organizational Behavior (3)	
<input type="checkbox"/> BUA 459 Seminar in Strategy & Policy Planning (3)	
<b>SELECT ONE OF THE FOLLOWING CONCENTRATIONS:</b>	
<b>Management</b>	
<input type="checkbox"/> BUA 351 Investment Management (3) <input type="checkbox"/> BUA 360 Operations Management (3) <input type="checkbox"/> BUA 420 International Business (3) <input type="checkbox"/> _____ BUA/ECO/CIS Elective ◊ (6)	Any BUS/ECO course or select from the CMPT courses on the back
<b>Financial Services</b>	
<input type="checkbox"/> BUA 151 Personal Financial Planning (3) <input type="checkbox"/> _____ BUA xxx one of the following (3): <i>BUA 215 Principles of Banking</i> <i>ECO 310 Money &amp; Banking</i> <input type="checkbox"/> BUA 216 Consumer Lending (3) <input type="checkbox"/> BUA 210 Fund. of Life & Health Insurance (3) <input type="checkbox"/> BUA 222 Fund. of Property & Casualty Insurance (3) <input type="checkbox"/> _____ BUA xxx one of the following (3): <i>BUA 253 Principles of Investments</i> <i>BUA 351 Investment Management</i>	BUSN 115 Personal Finance
<b>Small Business</b>	
<input type="checkbox"/> BUA 241 Marketing for Small Business (1.5) <input type="checkbox"/> BUA 242 Finance & Control for Small Business (1.5) <input type="checkbox"/> BUA 243 Forming the Small Business (3) <input type="checkbox"/> BUA 244 Management & Legal Issues for Small Business (3) <input type="checkbox"/> BUA 259 Strategic Management for the Small Business (3) <input type="checkbox"/> BUA 481 Entrepreneurship (3) <input type="checkbox"/> _____ BUA/ECO/CIS Elective ◊ (3)	Any BUS/ECO course or select from the CMPT courses on the back
<b>Computer Information Systems</b>	
<input type="checkbox"/> CIS 131 Web Applications (3) <input type="checkbox"/> CIS 135 Intro to Information Systems & App Dev. (3) <input type="checkbox"/> CIS 210 Programming Concepts (3) <input type="checkbox"/> _____ CIS 2xx Programming Elective (3) <input type="checkbox"/> CIS 220 Info Tech Hardware & System Software (3) <input type="checkbox"/> CIS 240 Networking Concepts (3) <input type="checkbox"/> CIS 330 Systems Analysis (3) <input type="checkbox"/> _____ CIS Elective (3) <i>must be 300-400-level</i>	CMPT 105 Introduction to Web Programming  CMPT 125 Structured Programming Any 200-level programming course
<b>Public Administration</b>	
<input type="checkbox"/> POS 260 Business and Public Policy (3) <input type="checkbox"/> POS 354 Public Budgeting & Financial Administration (3) <input type="checkbox"/> POS 358 Public Opinion (3) <input type="checkbox"/> POS 383 Survey of Constitutional Law (3) <input type="checkbox"/> POS 405 Administrative Law (3) <input type="checkbox"/> POS 487 Research methods (3) <input type="checkbox"/> POS 488 Public Program Evaluation (3) <input type="checkbox"/> _____ One of the following (3): <i>POS 103 State Government</i> <i>POS 223 American Local Government</i> <i>POS 234 American State and Local Government</i>	POLS 115 State and Local Government

**SMCC Transfer Guide to UMA Bachelor of Science, Business Administration – Management Major continued...**

**GENERAL EDUCATION REQUIREMENTS (52 credit hours):**

<input type="checkbox"/> _____ Communications * (3) <i>COM 101 Public Speaking</i> <i>COM 102 Interpersonal Communications</i> <i>COM 104 Communication in Groups &amp; Organizations</i> <i>COM 106 Oral Communication of Literature</i>	ENGL 110 Oral Communications
<input type="checkbox"/> _____ CIS 1xx One of the following (3): <i>CIS 101 Introduction to Computer Science</i> <i>CIS 135 Intro to Information Systems &amp; Applications</i>	
<input type="checkbox"/> ENG 101 College Writing (3)	ENGL 100 English Composition
<input type="checkbox"/> ENG102W Introduction to Literature (3)	ENGL 115 Intro to Literature
<input type="checkbox"/> ENG 317W Professional Writing (3)	
<input type="checkbox"/> _____ Fine Arts* (3) <i>ARH 105 History of Art &amp; Architecture I</i> <i>ARH 106 History of Art &amp; Architecture II</i> <i>DRA 101 Introduction to Theatre</i> <i>DRA 265 The American Movie</i> <i>DRA 280 Introduction to Films</i> <i>INT 129 Understanding the Arts</i> <i>MUS 123 Understanding Music</i> <i>MUS 160 World Music</i> <i>MUS 180 Women and Music</i> <i>MUS 333 History &amp; Literature of Music I</i> <i>MUS 334 History &amp; Literature of Music II</i>	ARTH 145 Survey of Western Art History I ARTH 155 Survey of Western Art History II LITR 220 Introduction to Theatre  MUSI 100 Music Appreciation and History MUSI 125 World Music
<input type="checkbox"/> _____ One of the following (3): <i>PHI 250 Ethics</i> <i>PHI/BUA 252 Business Ethics</i>	PHIL 105 Ethical Dilemma
<input type="checkbox"/> _____ Humanities* (3) <i>ENG 202W English Literature I: Medieval &amp; Renaissance</i> <i>ENG 203W English Literature II: Restoration, 18<sup>th</sup> Century &amp; Romanticism</i> <i>ENG 250W American Literature to 1900</i> <i>ENG 251W American Literature 1900-Present</i> <i>HTY xxx any history course</i> <i>HUM xxx any humanities course</i> <i>PHI xxx any philosophy course</i> <i>POS 390 Survey of Political Theory (required for the Public Administration concentration)</i> <i>WST 101W Introduction to Women's Studies</i>	Any HISY course Any PHIL course
<input type="checkbox"/> MAT 113 Mathematics for Business & Economics I	MATH 220 Finite Math
<input type="checkbox"/> MAT 114 Mathematics for Business & Economics II	
<input type="checkbox"/> MAT 115 Elementary Statistics I	MATH 230 Statistics
<input type="checkbox"/> _____ Laboratory Science (4)	Any lab science course
<input type="checkbox"/> PSY 100 Introduction to Psychology (3)	PSYC 100 Introduction to Psychology
<input type="checkbox"/> _____ any sociology course (3)	Any SOCI course
<input type="checkbox"/> _____ One of the following (3): <i>POS 101 American Government <sup>Δ</sup></i> <i>POS 102 Introduction to Politics and Government <sup>Δ</sup></i>	( <sup>Δ</sup> both are required for the Public Administration Concentration) POLS 105 Introduction to American Government
<input type="checkbox"/> _____ <input type="checkbox"/> _____ Social Science* (6) <i>ANT xxx any anthropology course</i> <i>JUS xxx any justice studies course</i> <i>ECO xxx any economics course</i> <i>GEO xxx any geography course</i> <i>PSY xxx any psychology course</i> <i>POS xxx any political science course</i> <i>SOC xxx any sociology course</i> <i>SSC xxx any social science course</i>	CJUS xxx any justice studies course ECON xxx any economics course  PSYC xxx any psychology course POLS xxx any political science course SOCI xxx any sociology course
General Electives (As needed to attain 121 credit hours. Credit hours will vary by concentration.)	
<input type="checkbox"/> _____	

<b>◇ Computer "BUA/CIS/ECO" Options:</b>	
CIS 131 Web Applications	CMPT 105 Intro to Web Programming
CIS 135 Intro to Information Systems & Application Dev.	
CIS 210 Programming Concepts	CMPT 125 Structured Programming
CIS 231 Web Applications Development I	
CIS 240 Networking Concepts	
CIS 330 Systems Analysis	
CIS 335 Systems Development: ASP	
CIS 350 Database Design and Management	