

University of Maine at Augusta  
**Bachelor of Science in Business Administration, MANAGEMENT MAJOR**  
College of Professional Studies  
2011-2012 Catalog

Name:

ID#:

Date:

**BACHELOR'S DEGREE REQUIREMENTS:**

- |  |   |
|--|---|
| <input type="checkbox"/> Minimum 121 Credit Hours        | <input type="checkbox"/> 30 Credit Hours of Residency courses             |
| <input type="checkbox"/> Writing Intensive Course        | <input type="checkbox"/> 9 Credits of Major Upper-Level Residency courses |
| <input type="checkbox"/> Minimum Cumulative G.P.A.: 2.00 | <input type="checkbox"/> Minimum G.P.A. in the Major: 2.00                |

**Basic Skills Requirement:** All required placement examinations and/or academic assessments must be completed prior to any course registration. To ensure that students have the best possible opportunity to succeed in their major, students testing into developmental coursework are advised to **complete the recommended courses within the first semesters of attendance.**

Not Required  Recommended: ENG \_\_\_\_\_ REA \_\_\_\_\_ MAT \_\_\_\_\_  Completed

**PROGRAM MAJOR REQUIREMENTS (69 credit hours):**

- |  |   |
|--|---|
| <input type="checkbox"/> ECO 201 Principles of Economics I (Macroeconomics) (3)  | <input type="checkbox"/> BUA/POS 365: Organizational Behavior (3)           |
| <input type="checkbox"/> ECO 202 Principles of Economics II (Microeconomics) (3) | <input type="checkbox"/> BUA 459 Seminar in Strategy & Policy Planning ♦(3) |
| <input type="checkbox"/> BUA 101 Financial Accounting for Decision Making (3)    |   |
| <input type="checkbox"/> BUA 211 Accounting for Management Decisions (3)         |   |
| <input type="checkbox"/> BUA 223 Principles of Management (3)                    |   |
| <input type="checkbox"/> BUA 230 Business Law (3)                                |   |
| <input type="checkbox"/> BUA 251 Business Finance (3)                            |   |
| <input type="checkbox"/> BUA 263 Marketing (3)                                   |   |
| <input type="checkbox"/> BUA 270 Management Information Systems (3)              |   |
| <input type="checkbox"/> BUA/MAT 360 Operations Management (3)                   |   |
| <input type="checkbox"/> BUA/POS 361 Human Resource Management (3)               |   |
| <input type="checkbox"/> BUA/POS 362 Labor-Management Relations (3)              |   |

**Select one of the following concentrations (27):**

*(Course Requirements Listed on next page)*

- Management Concentration
- Financial Services Concentration
- Small Business Concentration
- Computer Information Systems Concentration
- Public Administration Concentration

**GENERAL EDUCATION REQUIREMENTS (52 credit hours):**

- |   |  |
|---|--|
| <input type="checkbox"/> _____ Communications * (3)   | <input type="checkbox"/> _____ Humanities* (3)   |
| <input type="checkbox"/> _____ One of the following (3):<br><i>CIS 101 Introduction to Computer Science</i><br><i>CIS 135 Intro to Information Systems &amp; Applications</i> | <input type="checkbox"/> MAT 113 Mathematics for Business & Economics I  |
| <input type="checkbox"/> ENG 101 College Writing (3)  | <input type="checkbox"/> MAT 114 Mathematics for Business & Economics II   |
| <input type="checkbox"/> ENG102W Introduction to Literature (3)   | <input type="checkbox"/> MAT 115 Elementary Statistics I   |
| <input type="checkbox"/> ENG 317W Professional Writing (3)  | <input type="checkbox"/> _____ Laboratory Science (4)  |
| <input type="checkbox"/> _____ Fine Arts* (3)   | <input type="checkbox"/> PSY 100 Introduction to Psychology (3)  |
| <input type="checkbox"/> _____ One of the following (3):<br><i>PHI 250 Ethics</i><br><i>PHI/BUA 252 Business Ethics</i>   | <input type="checkbox"/> _____ any sociology course (3)  |
|   | <input type="checkbox"/> _____ One of the following (3):<br><i>POS 101 American Government</i> <sup>^</sup><br><i>POS 102 Introduction to Politics and Government</i> <sup>^</sup> |
|   | <input type="checkbox"/> _____ <input type="checkbox"/> _____ Social Science* (6)  |

<sup>^</sup> Both POS 101 & POS 102 are required for the Public Administration Concentration, fulfilling both the Public Administration requirement and one Social Science requirement.

♦ Must be completed with a "C" or better

\* Course options continued...

CONCENTRATION REQUIREMENTS (27)	GENERAL EDUCATION REQUIREMENTS
<b>Management</b>	<b>Communication</b>
<input type="checkbox"/> BUA 351 Investment Management (3) <input type="checkbox"/> BUA/MAT 355 Operations Research (3) <input type="checkbox"/> BUA 420 International Business (3) <input type="checkbox"/> _____ BUA/ECO/CIS Elective ◊ (6) <input type="checkbox"/> _____ Electives (12)	COM 101 Public Speaking COM 102 Interpersonal Communications COM 104 Communication in Groups & Organizations COM 106 Oral Communication of Literature
<b>Financial Services</b>	<b>Fine Arts</b>
<input type="checkbox"/> BUA 151 Personal Financial Planning (3) <input type="checkbox"/> _____ BUA xxx one of the following (3): <i>BUA 215 Principles of Banking</i> <i>ECO 310 Money &amp; Banking</i> <input type="checkbox"/> BUA 216 Consumer Lending (3) <input type="checkbox"/> BUA 210 Fund. of Life & Health Insurance (3) <input type="checkbox"/> BUA 222 Fund. of Property & Casualty Insurance (3) <input type="checkbox"/> _____ BUA xxx one of the following (3): <i>BUA 253 Principles of Investments</i> <i>BUA 351 Investment Management</i> <input type="checkbox"/> _____ General Electives (9)	ARH 105 History of Art & Architecture I ARH 106 History of Art & Architecture II DRA 101 Introduction to Theatre DRA 265 The American Movie DRA 280 Introduction to Films INT 129 Understanding the Arts MUS 123 Understanding Music MUS 160 World Music MUS 190 Women in Western Music MUS 225 The Mysterious Power of Music MUS 227 Music of the Classic Era: Haydn, Mozart, Beethoven MUS 333 History & Literature of Music I MUS 334 History & Literature of Music II MUS 337 Tradition and Innovation: Western Art Since the Romantics
<b>Small Business</b>	<b>Humanities</b>
<input type="checkbox"/> BUA 241 Marketing for Small Business (1.5) <input type="checkbox"/> BUA 242 Finance & Control for Small Business (1.5) <input type="checkbox"/> BUA 243 Forming the Small Business (3) <input type="checkbox"/> BUA 244 Management and Legal Issues for Small Business (3) <input type="checkbox"/> BUA 259 Strategic Management for the Small Business (3) <input type="checkbox"/> BUA 481 Entrepreneurship (3) <input type="checkbox"/> _____ BUA/ECO/CIS Elective ◊ (3) <input type="checkbox"/> _____ General Electives (9)	ENG 202W Survey of British Literature I: Beowulf to the Romantics ENG 203W Survey of British Literature II: Romanticism to the 21 <sup>st</sup> Century ENG 250W American Literature to 1900 ENG 251W American Literature 1900-Present HTY xxx any history course HUM xxx any humanities course PHI xxx any philosophy course POS 390 Survey of Political Theory ( <i>required for the</i> <i>Public Administration concentration</i> ) WST 101W Introduction to Women's Studies
<b>Computer Information Systems</b>	<b>Social Science</b>
<input type="checkbox"/> CIS 131 Web Applications (3) <input type="checkbox"/> CIS 135 Intro to Information Systems & App Dev. (3) <input type="checkbox"/> CIS 210 Programming Concepts (3) <input type="checkbox"/> _____ CIS 2xx Programming Elective (3) <input type="checkbox"/> CIS 220 Info Tech Hardware & System Software (3) <input type="checkbox"/> CIS 240 Networking Concepts (3) <input type="checkbox"/> CIS 330 Systems Analysis (3) <input type="checkbox"/> _____ CIS Elective (3) <i>must be 300-400-level</i> <input type="checkbox"/> _____ General Elective (3)	ANT xxx any anthropology course JUS xxx any justice studies course ECO xxx any economics course GEO xxx any geography course PSY xxx any psychology course POS xxx any political science course SOC xxx any sociology course SSC xxx any social science course
<b>Public Administration</b>	<b>◊ Computer "BUA/CIS/ECO" Options:</b>
<input type="checkbox"/> POS 354 Public Budgeting & Financial Administration (3) <input type="checkbox"/> POS 358 Public Opinion (3) <input type="checkbox"/> POS 383 Survey of Constitutional Law (3) <input type="checkbox"/> POS 405 Administrative Law (3) <input type="checkbox"/> POS 420 The American Health Care System (3) <input type="checkbox"/> POS 487 Research methods (3) <input type="checkbox"/> POS 488 Public Program Evaluation (3) <input type="checkbox"/> _____ One of the following (3): <i>POS 103 State Government</i> <i>POS 233 American Local Government</i> <i>POS 234 American State and Local Government</i> <input type="checkbox"/> _____ General Elective (3)	CIS 131 Web Applications CIS 135 Intro to Information Systems & Application Dev. CIS 210 Programming Concepts CIS 231 Web Applications Development I CIS 240 Networking concepts CIS 330 Systems Analysis CIS 335 Systems Development: ASP CIS 350 Database Design and Management

Students are encouraged to contact their faculty advisor and the Advising Center for academic advising and support services throughout their stay at UMA.

Approved to Receive Degree

Enrollment Services

Date

College Dean

Date